

READY FOR INVESTMENT

Corner Brook is the perfect place to live, work and raise a family. Our city is a year-round playground. The natural beauty and the quality of life are second to none.

Our residents enjoy a lower cost of living. Businesses have access to a variety of local services that minimize the challenge of connecting with national and international customers, suppliers, distributors and colleagues.

Corner Brook has established infrastructure that will keep your business powered up and connected:

- The city is located on the Trans Canada Highway.
- The deep water container port is perfect for shipping goods and materials.
- The city is in close proximity to the Deer Lake and Stephenville airports.
- A university campus and two technical colleges graduate a highly educated and diverse labour force.
- A developed manufacturing sector generates a local network of industrial suppliers and service providers.
- The health care system includes a regional hospital, long-term care centres and community health programs.
- The city provides residential and business services, including waste management, road maintenance and snow clearing.



Incentive Programs

Corner Brook is the right place to do business. In addition to the advantages already outlined, incentives are available at the federal, provincial and municipal levels.

The Economic Diversification & Growth Enterprise (EDGE) program encourages significant new business investment in Newfoundland and Labrador to help diversify the economy and stimulate new private sector job creation. EDGE provides tax holidays to new or expanding businesses if there is potential to create and maintain 10 new permanent jobs. Business must be prepared to make a minimum capital investment of \$300,000 or generate incremental annual sales of \$500,000. If a business qualifies, the tax rebates are for 15 years, followed by a five-year phase in as follows:

- 100% on provincial corporate income tax and 50% rebate on federal corporate income tax
- 100% on the provincial health and post-secondary education tax levy (payroll tax)
- 100% municipal business taxes

In addition to tax rebates, the business can access un-serviced crown land for the nominal fee of \$1.

For more information please visit: www.intrd.gov.nl.ca/intrd/

The Business Attraction Fund (www.business.gov.nl.ca) is designed for large-scale, strategic investments in business ventures and infrastructure. Provided by the provincial government's Department of Business, the fund can provide customized financial support to

investors interested in establishing operations in the province.

The Manufacturing & Processing Profits Tax Credit (www.fin.gov.nl.ca/fin/) applies to corporations that carry out manufacturing and processing operations from a permanent location in Newfoundland and Labrador. Qualifying companies can reduce their corporate income tax rate from 14% to 5%.

Additional assistance programs are offered through the provincial Department of Innovation, Trade and Rural Development (www.intrd.gov.nl.ca/intrd/). Federal government programs can be accessed through the Atlantic Canada Opportunities Agency (www.acoa.ca).

Wage subsidy and skill development programs that provide financial assistance toward employee salaries and training are accessible through federal and provincial governments. Wage subsidies target youth aged 15 to 30 and provide 50% to 60% of costs to a maximum of \$10,000 to \$15,000 for the first year of employment.

The City of Corner Brook (www.cornerbrook.com) offers generous tax credits to new businesses that will not compete with an existing business and will locate in industrial park areas, specifically:

- 100% exemption on municipal business tax for the first year,
- 80% exemption for the second year.
- 70% exemption for the third year, and
- 40% exemption for the fourth year.



Corporate Tax

The City of Corner Brook sets different mill rates for each classification of business and applies that rate to the assessed property value. Property tax is charged to each property owner based on the property's assessed value.

The provincial government supports a competitive tax environment with corporate income tax set at a general rate of 14% and a small business rate of 5%.

The Canada Revenue Agency administers business tax on behalf of the federal government. Canadian-Controlled Private Corporations pay 11%; all other corporations pay 18%.



Glen Sullivan

Cletus Penney

A.H.M. Fabricators

Expansion Leads to New Opportunities

Glen Sullivan and Cletus Penney knew it was time to expand their business. Atlantic Hydraulic and Machine was ready to grow its client base and penetrate new markets. The businessmen were ready to take on larger projects and meet their goal of specializing in higher-end, value added fabrication.

The expansion included installing additional state-of-the-art equipment in a new 8,000 ft² facility located on the city's waterfront. Beyond their own investment, to make the \$1.1 million expansion a reality, A.H.M. Fabricators received funding from the Government of Newfoundland and Labrador's Oil and Gas Manufacturing and Services Export Development Fund, as well as the federal government's Atlantic Canada Opportunities Agency (ACOA).

With new opportunities on the horizon, A.H.M. Fabricators is increasing its capacity. Glen credits the support of local agencies, from Corner Brook City Hall to the telephone company, for helping get the facility up and running.