

CITY OF CORNER BROOK FINANCIAL STATEMENTS December 31, 2012 TABLE OF CONTENTS

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STATEMENT OF RESPONSIBILITY

The accompanying consolidated financial statements are the responsibility of the management of the City of Corner Brook and have been prepared in compliance with legislation, and in accordance with generally accepted accounting principles established by the Public Sector Accounting Board of The Canadian Institute of Chartered Accountants.

In carrying out its responsibilities, management maintains appropriate systems of internal and administrative controls designed to provide reasonable assurance that transactions are executed in accordance with proper authorization, that assets are properly accounted for and safeguarded, and that financial information produced is relevant and reliable.

The Mayor and Councillors of the City and management have reviewed a draft of the financial statements to discuss any significant financial reporting or internal control matters prior to their approval of the finalized consolidated financial statements.

Brian N. Hillier, C.A., as the City's appointed external auditor, has audited the financial statements. The Auditor's Report is addressed to the Mayor and members of Council and appears on the following page. His opinion is based upon an examination conducted in accordance with Canadian generally accepted auditing standards, performing such tests and other procedures as he considers necessary to obtain reasonable assurance that the financial statements are free of material misstatement and present fairly the financial position and results of the City of Corner Brook in accordance with Canadian generally accepted accounting principles.

	May	yor	
Director	of	Corporate	Services

BRIAN N. HILLIER CHARTERED ACCOUNTANT

TELEPHONE: (709) 634-6431 FAX: (709) 634-2769

57 Humber Road P.O. Box 783 Newfoundland

INDEPENDENT AUDITOR'S REPORT

e-mail: brian.hillier.ca.cb@nf.sympatico.ca

The Mayor and Councillors City of Corner Brook Corner Brook, Newfoundland Labrador

I have audited the financial statements of the City of Corner Brook, which comprise the statement of financial position as at December 31, 2012, the statements of statements of operations and changes in net financial assets (debt) and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian generally accepted accounting principles, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with Canadian generally accepted auditing standards. Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the I consider internal control relevant to the Municipality's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Municipality's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

<u>Opinion</u>

In my opinion, these financial statements present fairly, in all material respects, the financial position of the City of Corner Brook as at December 31, 2012, and the results of its operations and its cash flows for the year then ended, in accordance with Canadian generally accepted accounting principles.

CORNER BROOK, NEWFOUNDLAND LABRADOR

28 June 2013

Buan NUL

CHARTERED ACCOUNTANT

CITY OF CORNER BROOK CONSOLIDATED STATEMENT OF FINANCIAL POSITION December 31, 2012

	2012	2011
FINANCIAL ASSETS Cash (Note 3) Accounts receivable (Note 4)	\$ 11,402,613 3,603,334	4,553,981
LIABILITIES Accounts payable and accrued liabilities (Note 5) Long-term debt (Note 6)	15,005,947 4,996,411 23,998,905	
Employee termination (Note 7) Reserves (Note 8)	1,897,591 6,497,693 37,390,600	1,937,005 8,067,981 43,707,377
NET FINANCIAL ASSETS (DEBT)	(22,384,653)	(26,113,445)
NON-FINANCIAL ASSETS Tangible capital assets (Schedule I) Prepaid expenses (Note 9)	109,674,304 1,104,195	
NET EQUITY	110,778,499 \$ 88,393,846	106,475,217 80,361,772
CONTINGENCIES (Note 10)		
ON BEHALF OF THE COUNCIL: Mayor		
Director of Corporat	e Services	

CITY OF CORNER BROOK CONSOLIDATED STATEMENT OF SURPLUS Year ended December 31, 2012

	<u>Budget</u> (Schedule II)	2012	2011
		26 436 434	45 067 030
REVENUE	\$33,693,224	36,419,414	45,067,030
EXPENDITURES	29,154,282	28,387,340	27,500,469
ANNUAL SURPLUS	\$ 4,538,942	8,032,074	17,566,561
EQUITY, beginning of year		80,361,772	62,795,211
EQUITY, end of year		\$88,393,846	80,361,772

CITY OF CORNER BROOK CONSOLIDATED STATEMENT OF REVENUE AND EXPENDITURE Year ended December 31, 2012

	<u>Budget</u> (Schedule II	2012	2011
REVENUE			
Taxation	\$22,744,500	23,215,043	22,735,505
Contributions	5,137,070	6,773,875	17,104,588
Utility taxes	1,070,000	1,183,860	1,127,376
Grants in lieu of taxes	1,204,700	1,210,001	1,247,301
Other revenue	3,536,954	4,036,635	2,852,260
	_33,693,224	36,419,414	45,067,030
EXPENDITURES			
General Government	4,216,621	4,038,983	3,929,352
Community services	1,591,600	1,451,490	1,385,007
Fire Department	3,587,782	3,329,622	3,226,484
Operational services	11,515,334	11,725,445	11,259,135
Water and sewerage	2,646,627	2,611,437	2,308,063
Corner Brook Transit	549,400	499,491	471,045
Parks and Recreation	1,168,491	1,154,720	1,440,006
Pepsi Centre	1,399,527	1,398,501	1,353,676
Grants	219,000	221,479	194,940
Debt charges	1,268,900	991,544	1,076,376
Allocation to reserves	841,000	814,628	706,385
Provision for doubtful accounts	150,000	150,000	150,000
	29,154,282	28,387,340	27,500,469
SURPLUS FOR THE YEAR	\$ 4,538,942	8,032,074	17,566,561

CITY OF CORNER BROOK CONSOLIDATED STATEMENT OF REVENUE Year ended December 31, 2012

ma va muoni	Budget 2012	Actual 2012	Actual 2011
TAXATION Water sewer levy \$ Municipal tax Business tax Poll tax	\$ 1,688,000 16,469,500 4,152,000 375,000	1,696,086 16,823,451 4,274,359 360,818	1,486,996 16,608,044 4,187,240 395,066
Corner Brook Downtown Business Association	60,000	60,329	58,159
	22,744,500	23,215,043	22,735,505
<u>CONTRIBUTIONS</u> Province of Newfoundland and Labrador:			
Municipal operating grants	666,600	733,300	733,300
Debt grants	809,800	2,379,905	1,725,222
Capital funding	<u>3,660,670</u>	<u>3,660,670</u>	<u>14,646,066</u>
	5,137,070	6,773,875	17,104,588
UTILITY TAXES			
Newfoundland Power Limited	660,000	771,401	712,531
Aliant Communications	300,000	305,208	303,609
Rogers Cable	110,000	104,723	105,857
Other		2,528	5,379
	1,070,000	1,183,860	1,127,376
GRANTS IN LIEU OF TAXES Canadian Broadcasting Corporation	9,300	9,350	9,310
Corner Brook Pulp and Paper Limited:			•
Current grant	995,400	992,534	1,035,401
Water grant	90,000	90,000	90,000
Government of Canada	95,000	100,086 18,031	95,418 <u>17,172</u>
Newfoundland Liquor Corporation	15,000		
	1,204,700	1,210,001	1,247,301
OTHER REVENUE			
Interest	255,000	437,301	350,651
Licences and permits	287,000	293,591	268,676
Recreation and community service	35,000	37,907 120,000	37,224 120,000
Pepsi Centre Wild Cove Landfill Site	120,000	202,302	94,774
Land transactions	35,000	100,777	166,905
Revenue from operating reserves	1,117,000	1,158,769	732,527
Revenue from capital reserves	1,400,054	1,400,054	958,213
City Hall rental	230,900	217,932	67,056
Fines	43,500	38,854	48,037
Miscellaneous	<u>13,500</u>	29,148	<u>8,197</u>
	<u>3,536,954</u>	4,036,635	2,852,260

CITY OF CORNER BROOK CONSOLIDATED STATEMENT OF EXPENDITURES Year ended December 31, 2012

	Budget <u>2012</u>	Actual <u>2012</u>	Actual <u>2011</u>
GENERAL GOVERNMENT			
Executive and Legislative Chief Administrative Office Corporate Services Department Business Resource Centre Amortization	\$ 321,200 459,900 2,359,800 250,400 825,321	292,242 392,545 2,311,592 217,283 825,321	295,406 493,891 2,305,778 207,055 627,222
	4,216,621	4,038,983	3,929,352
COMMUNITY SERVICES DEPARTMENT			
Community Services Administration Development and planning Building inspection Municipal enforcement Animal control Recreation and leisure	397,100 174,500 368,800 220,800 105,500 324,900 1,591,600	370,166 153,577 319,675 183,964 122,741 301,367	368,889 199,654 237,999 198,253 94,929 285,283 1,385,007
FIRE DEPARTMENT			
Fire protection Amortization	3,513,200 74,582	3,255,040 74,582	3,154,759 71,725
	3,587,782	3,329,622	3,226,484
OPERATIONAL SERVICES DEPARTMENT			
Supervision and administration	1,997,400	2,012,788	1,905,077
Other operations payroll	919,300	897,432	888,556
Building maintenance	679,100	858,565	517,558
Street lighting	635,000	609,996	600,733
Snow clearing	1,436,500	1,591,691	1,652,333
Traffic control	207,000	132,525	224,595
Drainage	145,000	138,417	296,751
Street and storm sewer cleaning	231,500	249,243	215,439
Street maintenance	746,500	815,488	962,470
Miscellaneous expenses	35,500	38,188	37,353
Sanitation and waste removal	790,500	812,491	728,009
Amortization	3,360,834	3,360,834	2,939,084
Sustainable development Geopraphical information systems	210,600 120,600	203,585 <u>4,202</u>	183,260 107,917
	11,515,334	11,725,445	11,259,135

CITY OF CORNER BROOK CONSOLIDATED STATEMENT OF EXPENDITURES Year ended December 31, 2012

	Budget 2012	Actual 2012	Actual <u>2011</u>
WATER AND SEWERAGE			
Purification and treatment Water mains and hydrants Sanitary systems Regulators and meters	203,000 867,500 380,000 97,000	167,097 892,054 333,006 90,419	149,546 780,878 266,904 75,185
Reservoirs and intakes Pumphouse Amortization	115,000 112,000 872,127	131,163 125,571 872,127	141,734 88,803 805,013
	2,646,627	2,611,437	2,308,063
CORNER BROOK TRANSIT			
Transit contract subsidy	549,400	499,491	471,045
PARKS AND RECREATION			
Parks	438,000	424,229	443,775
Amortization	730,491	<u>730,491</u>	996,231
	1,168,491	1,154,720	1,440,006
PEPSI CENTRE			
Operating subsidy Building maintenance	850,000	850,000 48,974	812,500 41,649
Amortization	50,000 499,527	499,527	499,527
	1,399,527	1,398,501	1,353,676
GRANTS Corner Brook Downtown Business			
Association	60,000	70,863	58,159
Corner Brook Stream	20,000	20,000	20,000
Community service grants Corner Brook Museum and Archive	59,000	44,442	53,537
Society	37,000	36,602	36,189
East Meets West Greater Corner Brook Board of Trade	20,000 23,000	27,5 7 2 22,000	4,528 22,527
dicatel colliel brook board of frade	219,000	221,479	194,940
	<u> </u>		
DEBT CHARGES Interest	1,268,900	991,544	1,076,376
ALLOCATION TO RESERVES Water and sewer Land costs	791,000 50,000	794,948 <u>19,680</u>	692,043 14,342
	841,000	814,628	706,385

CITY OF CORNER BROOK CONSOLIDATED STATEMENT OF CHANGES IN NET FINANCIAL ASSETS Year ended December 31, 2012

	2012	<u>2011</u>
Annual surplus	\$ 8,032,074	17,566,561
Acquisition of tangible capital assets	(10,729,881)	(15,511,478)
Amortization of tangible capital assets	6,362,882	5,938,802
Net change in prepaid expenses	63,717	262,425
CHANGE IN NET FINANCIAL ASSETS	3,728,792	8,256,310
NET FINANCIAL ASSETS (DEBT), beginning of year	(26,113,445)	(34,369,755)
NET FINANCIAL ASSETS (DEBT), end of year	<u>\$(22,384,653</u>)	(26,113,445)

CITY OF CORNER BROOK CONSOLIDATED STATEMENT OF CASH FLOW Year ended December 31, 2012

	<u>2012</u>	<u>2011</u>
OPERATING TRANSACTIONS Annual surplus Change in non-cash items: Accounts receivable	\$ 8,032,074	, ,
Accounts receivable Accounts payable and accrued liabilities Amortization	950,647 542,129 6,362,882	(1,713,358) (4,356,158) 5,938,802
Employee termination Prepaid expenses	(39,414) 63,717	97,874 262,425
	15,912,035	17,796,146
<u>CAPITAL TRANSACTIONS</u> Acquisition of tangible capital assets	(10,729,881)	(15,511,478)
FINANCING TRANSACTIONS Proceeds of long-term debt Repayment of long-term debt Net change in reserves	(5,249,204) (1,570,288)	6,200,000 (3,850,731) 758,958
	(6,819,492)	3,108,227
INCREASE (DECREASE) IN CASH	(1,637,338)	5,392,895
<u>CASH</u> , beginning of year	13,039,951	7,647,056
<u>CASH</u> , end of year	<u>\$ 11,402,613</u>	13,039,951

 The City of Corner Brook is a municipal government incorporated pursuant to the Province of Newfoundland and Labrador's City of Corner Brook Act. The City provides and funds municipal services including fire, public works, recreation and other general government operations.

2. Significant Accounting Policies

The financial statements have been prepared in accordance with Canadian generally accepted accounting principles as recommended by the Public Sector Accounting Board of the Canadian Institute of Chartered Accountants and reflect the following significant accounting policies:

(a) Basis of Consolidation

The financial statements include the assets, liabilities, revenue and expenses of the reporting entity.

(b) Cash

Cash includes cash balances, bank balances and short-term investments.

(c) Tangible Capital Assets

Tangible capital assets are recorded at cost which includes all amounts that are directly attributable to the acquisition, construction, development or betterment of the asset. Assets under construction are not amortized until the asset is put in use. The cost of the tangible capital assets are amortized on a straight-line basis over their estimated useful life as follows:

Computer hardware	4	years
Buildings	25-40	years
Equipment	5-10	years
Transportation infrastructure	5-50	years
Vehicles		years
Water and sewer infrastructure	15-60	
Recreation infrastructure	10-20	years

(d) Revenue Recognition

Revenues are recognized as earned and when collection is reasonably assured. Tax rates are approved annually by Council.

(e) Use of Estimates

The preparation of financial statements in conformity with Canadian generally accepted accounting principles for the public sector requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

- 2. Significant Accounting Policies (Cont'd):
 - (f) Income Taxes
 The City is a non-profit entity exempt from income taxes.
 - (g) Sufficiency of Bonds
 Sufficient fidelity bond coverage of \$500,000 is carried on employees of the City who are in a position of trust.
 - (h) The manner in which the accounts have been kept and the safeguards against fraud are considered satisfactory.
- Cash balance consists of cash and bank balances, short-term investments and account overdrafts. It includes operating, capital, reserve funds and overdrafts.
- 4. Accounts receivable consist of:

		<u>2012</u>	<u>2011</u>
Taxes			
Municipal	\$	449,256	628,036
Business	·	130,417	117,971
Service fees		353,899	354,271
Utility		771,401	712,531
Tax rebate		837,396	726,641
Province of Newfoundland Labrador			
Gas tax funding			840,615
Department of Works, Services and			
Transportation		783,920	775,464
Other		55,561	72,571
Town of Massey Drive			122,598
Tax agreement grant		412,590	207,080
Advance - YMCA		5,108	9,054
Property transactions			67,056
Waste management fees		74,723	
Other		129,396	<u>168,890</u>
	4	,003,667	4,802,778
Less: Allowance for doubtful accounts		400,333	248,797
	<u>\$3</u>	<u>,603,334</u>	4,553,981

5. Accounts payable consist of:

	2012	<u> 2011</u>
Trade payables and accruals	\$3,117,534	2,600,472
Contract deposits	706,737	605,364
Contract holdbacks	1,146,537	1,094,221
Accrued interest	26,603	1.55,225
	\$4,997,411	4,454,282

6.	Long-	term debt consists of:	2012	2011
	Canad	ian Imperial Bank of Commerce		
	(a)	4.48% term loan, repayable in blended monthly installments of 40,998, maturing in 2012	\$ - -	121,891
	(þ)	3.18% term loan, repayable in blended monthly installments of \$45,302, maturing in 2014	835,085	1,341,213
	(c)	4.64% term loan, repayable in blended monthly installments of \$18,135, maturing in 2013	125,069	331,659
	Royal	Bank of Canada		
	(a)	4.62% term loan, repayable in blended semi-annual installments of \$113,178		1,796,442
	(d)	2.33% term loan, repayable in blended monthly installments of \$98,970, maturing in 2016	4,531,525	5,600,000
	Canad	a Mortgage and Housing Corporation		
	(a)	Term loan under the Municipal Infrastructure Lending Program, repayable over a fifteen year period in annual blended installments of \$1,753,597	16,476,752	17,532,554
	Newfo	undland Municipal Financing Corporation		
	7.375 insta	with interest rates ranging from % to 14.5%, repayable in semi-annual llments with maturity dates between and 2020	1,460,474	1,924,350
	Feder	al of Canadian Municipalities		
	Fund,	term loan under the Green Municipal repayable in semi-annual install- of \$15,000 plus interest, maturing 31	570,000	600,000
			<u>\$23,998,905</u>	29,248,109
				Comt / d
		·		Cont'd

6. Long-term debt (Cont'd):

Principal payments, including both the City's and Province's share, required for the next five years on long-term debt are as follows:

2013	\$3,411,654
2014	3,281,700
2015	2,850,221
2016	2,905,225
2017	1,955,225

The Newfoundland Municipal Financing Corporation loans and the First Royal Bank term loan represent the provincial government's share of specific cost shared capital projects. The provincial government provides contributions to pay the required installments on these loans.

7. The City's remuneration package entitles employees to severance pay and a portion of unused sick leave pay at the termination of employment provided the employee meets the specific provisions of the plan. The City has also committed an amount to provide benefits to early retirees. The amount earned by employees to December 31 consists of:

				2012	<u>2011</u>
	Severance pay Sick leave benefits Early retirees - bridg Early retirees - group			\$1,401,296 279,423 101,650 115,222	1,405,857 286,164 144,550 100,434
				\$1,897,591	1,937,005
0					
8.	Reserves consist of:	Balance			Balance
		Barance December	Allocation	Utilized	December
		31, 2011	2012	20 <u>12</u>	31, 2012
	•	<u> </u>	<u> </u>	<u>2012</u>	<u> </u>
	Wild Cove Landfill				
	Site	\$ 319,865		151, 7 93	168,072
	NLHC paving	164,383	30,836		195,219
	Reserve - water	1,848,253		852,459	995,794
	Reserve - sewer	3,119,525	794,948	54,517	3,859,956
	Land acquisitions	510,667	141,222	418,406	233,483
	Equipment replacement	470,000		100,000	370,000
	Gas tax funding	1,355,497	434,677	1,383,753	406,421
	Public Transit/				
	Public Trust	<u>279,791</u>	5,258	16,301	<u>268,748</u>
		\$8,067,981	1,406,941	2,977,229	6,497,693

The beginning balances for reserves has been reallocated.

9. Prepaid expenses consist of:

	<u>2012</u>	<u>2011</u>
Inventory of supplies, at cost Insurance premium	\$ 813,579 290,616	877,875 290,037
	<u>\$1,104,195</u>	<u>1,167,912</u>

10. Contingencies:

A number of claims have been filed against the City for various reasons; the City is denying liability and defending any actions accordingly. No provisions have been made in the financial statements for any losses that may result from the claims; losses, if any, to the City will be accounted for in the year liability is established. The City will seek to recover any losses from its insurance carrier.

During 2001 the City acquired property from Newfoundland Labrador Housing Corporation in exchange for a mortgage issued in the amount of \$1,048,085. The mortgage is repayable as the City disposes of the land in accordance with an agreement with Newfoundland Labrador Housing Corporation. The mortgage balance at December 31, 2012 was \$571,147.

11. Financial instruments:

The City, as part of its operations, carries a number of financial instruments. It is management's opinion the City is not exposed to significant interest, currency, or credit risk arising from these financial instruments, except as otherwise disclosed. Unless otherwise noted, the fair value of these financial instruments approximates their carrying values.

CITY OF CORNER BROOK
CONSOLIDATED SCHEDULE OF TANGIBLE CAPITAL ASSETS
Décembér 31, 2012

17. SCHEDULE II.

CITY OF CORNER BROOK
CONSOLIDATED RECONCILIATION OF THE FINANCIAL PLAN TO THE BUDGET
Year ended December 31, 2012

2012	2011
\$28,632,500	28,152,400
3,660,670	14,646,066 958,2 <u>13</u>
\$33,693,224	43,756,679
\$28,632,500	28,152,400
6,362,882 (1,506,700) (4,334,400)	5,938,802 (2,034,400) (4,149,300)
\$29,154,282	27,907,502
	\$28,632,500 3,660,670 1,400,054 \$33,693,224 \$28,632,500 6,362,882 (1,506,700) (4,334,400) \$29,154,282

MEMO

TO: City of Corner Brook

FROM: Brian N. Hillier

RE: Financial Statements Audit

DATE: July 10, 2013

We recently completed our audit of the City of Corner Brook for the year ended December 31, 2012. As a result of our audit I offer the following comments.

- (1) The City overtime approval process requires the completion of an overtime schedule detailing the date and rationale for overtime, amongst other items; the forms have been duly completed except for, in some cases, the failure of the employee to sign the form. If a particular procedure is required for the processing of a transaction it should be completed, except for unusual circumstances which prevent the proper completion of the form/procedure. Otherwise when a particular control is overridden or incomplete on a regular basis the control is ineffective and unreliable to both the auditor and the personnel responsible for its oversight.
- (2) The City's remuneration policy provides for, upon termination of employment, the payment of severance earned, vacation pay and in some cases unused sick leave. The reporting for each of these is unique which has resulted in some inconsistency with respect to Canada Revenue Agency requirements. Essentially vacation pay is considered regular remuneration and should be reported on T4s with regular pay with appropriate source deductions. Severance and sick leave payouts on termination are considered retiring allowance and are not subject to CPP and EI deductions. they are however subject to income tax if paid directly to the recipient. allowances are considered an eligible retiring allowance they can be transferred directly to a RRSP without deducting income taxes. Retiring allowances are also reported on T4s, in box 66 or 67 depending upon whether they are eligible or ineligible. reviewed this with applicable staff and provided Canada Revenue Agency publications regarding same.

If you have any questions regarding this, please contact me.

Regards,

Brien